Roll No. | | | | | | | | | | |

Total No. of Questions : 09

Total No. of Pages : 02

BBA (Sem.–4)

ENTREPRENEURSHIP DEVELOPMENT

Subject Code : BBAGEC401/18

M.Code : 77426

Date of Examination : 07-06-2024

Time : 3 Hrs. **Max. Marks : 60**

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.**
2. **SECTIONS-B consists of FOUR Sub-sections : Units-I, II, III & IV.**
3. **Each Sub-section contains TWO questions each, carrying TEN marks each.**
4. **Students have to attempt any ONE question from each Sub-section.**

SECTION-A

1. **Explain the following :**

   i. What is Fabian entrepreneur?

   ii. Distinguish between entrepreneur and intrapreneur

   iii. State the Schumpeter's view of entrepreneur

   iv. What are the qualities needed of a successful an entrepreneur?

   v. What are the objectives of EDPs?

   vi. Differentiate between business incubators and startups

   vii. Define angel investors

   viii. Define bridge capital

   ix. What creative ideas are required for business?

   x. What are the types of business plans in entrepreneurship?

SECTION-B

UNIT-I

2. Explain the role of entrepreneurship in economic development. What are the barriers to entrepreneurship?

3. Explain in detail the theories of entrepreneurship and its criticism.

UNIT-II

4. Describe the government Policy for micro small medium scale medium enterprises to support the entrepreneur.

5. Explain the role and importance of MSMEs in India.

UNIT-III

6. Discuss the need and objectives of Entrepreneurial Development Programmes.

7. Describe in detail the various phases of EDP. Elaborate the problems faced by EDP.

UNIT-IV

8. Explain the role played by commercial banks in Entrepreneurship Development.

9. Explain venture capital and lease funding in entrepreneurship.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student

Roll No. ☐☐☐☐☐☐☐☐☐☐☐☐

Total No. of Questions : 09

Total No. of Pages : 02

BBA (Sem.–4)

ENTREPRENEURSHIP DEVELOPMENT

Subject Code : BBAGEC-401-18

M.Code : 77426

Date of Examination: 13-12-2024

Time : 3 Hrs. **Max. Marks : 60**

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.**
2. **SECTIONS-B consists of FOUR Sub-sections : Units-I, II, III & IV.**
3. **Each Sub-section contains TWO questions each, carrying TEN marks each.**
4. **Students have to attempt any ONE question from each Sub-section.**

SECTION-A

1. **Write a note on the following:**

   a) Differentiate between an entrepreneur and a manager.

   b) Define intrapreneurship.

   c) Barriers in the way of entrepreneurial development.

   d) Elements of a business plan.

   e) Characteristics of an MSMSE.

   f) Define industrial clusters.

   g) List various promotional agencies for entrepreneurs.

   h) Define angel investors.

   i) What is seed capital assistance?

   j) Define venture capital.

SECTION-B

UNIT-I

2. What are the traits of an entrepreneur? Explain various types of entrepreneurs in detail.

3. Define entrepreneurship. Discuss the role of entrepreneurship in the economic development of a nation.

UNIT-II

4. What do you understand by creativity? Discuss various techniques of creative problem solving with the help of examples.

5. Define startups. Explain the steps for starting a startup?

UNIT-III

6. Critically analyze various incentives and subsidies provided by the government for developing MSMEs.

7. What do you understand by an entrepreneurial development program? Discuss the phases of an EDP program.

UNIT-IV

8. What are the reasons for industrial sickness? What remedial measures should be undertaken to revive the sick units?

9. Discuss in detail various sources of finance for enterprises with their advantages and disadvantages.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.

Roll No. [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ]

Total No. of Pages : 02

Total No. of Questions : 09

BBA (Sem.–4)

ENTREPRENEURSHIP DEVELOPMENT

Subject Code : BBAGEC401-18

M.Code : 77426

Date of Examination : 27-05-2025

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTIONS-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Students have to attempt any ONE question from each Sub-section.

SECTION - A

1. **Explain the following :**

   a) Entrepreneurial motivation

   b) Types of entrepreneurs.

   c) Phases of entrepreneurship development program.

   d) Problems of startups.

   e) Characteristics of an MSMSE.

   f) Define business incubators.

   g) What is lease funding?

   h) Industrial clusters

   i) Venture capital

   j) Angel investors

SECTION - B

UNIT - I

2. Define entrepreneurship. Discuss the various theories of entrepreneurship.

3. Describe the traits of a successful entrepreneur. Also, discuss the role of an entrepreneur in the economic development of a country.

UNIT - II

4. What is the importance of idea generation? Discuss the various sources of a business idea.

5. Define business plan. Elaborate the important elements of a business plan with examples.

UNIT - III

6. Critically analyze various government schemes and policies to promote EDP in India.

7. Discuss in detail the role of different state-level and national-level promotional agencies in assisting business startups.

UNIT - IV

8. What is industrial sickness? Discuss its causes. Also, suggest some remedial measures to revive the sick industrial units.

9. Explain the role of financial institutions and commercial banks in entrepreneurial development with the help of suitable illustrations.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.